

# GCX<sup>®</sup>

## Mounting Solutions

From the worldwide leader in medical instrument  
and IT mounting solutions.



### The Challenge

When you purchase new mounting solutions for construction or upgrades, you need them integrated quickly, efficiently and cost-effectively into your facility — keeping your project on schedule *while not disrupting your active rooms.*

### The Solution

GCX On-Site Services offers a turnkey experience, expertise and management. We handle full implementation of mounting solutions for everything from computer hardware to medical devices, including anesthesia machines, fetal monitors, telemedicine, telemetry, and accessories.

# On-Site Services

# GCX On-Site Services

We offer hands-on implementation of IT and medical device mounting solutions within your healthcare environment. Our staff works within your active areas and occupied rooms while minimizing impact to patient care. Our comprehensive service extends all the way to post-installation cleanup and debris removal, so your management time is minimized.



## 5 WAYS

your medical/biomedical team can benefit from GCX



### 1. Our solutions meet your users' ergonomic needs:

Whether you're a nurse, nurse manager, or physician, our ergonomic mounts feature counter-balance mechanisms that provide easy access and positioning of medical devices. We will even train your staff on our equipment.



### 2. We operate on your schedule, not ours:

We conform to your hospital's project schedule by adding our equipment when your rooms are not in use — after hours or on weekends. Equip your anesthesia machines for Electronic Medical Records (EMR) and safely support devices in various configurations.

### 3. We have over 40 years of medical device experience:

As a supplier to over 400 manufacturers, we have vast experience with medical devices and equipment. We understand their application in the clinical space and use our experience to guide you to an optimal configuration.



### 4. We manage new construction projects:

For new facilities or expansions, we meet with your project manager, help set-up a mock-up room, and will run the whole project — from blueprint to completion.

### 5. We free up your staff:

We focus on what we do best so your clinical staff can focus on their core competency — caring for patients.



## Our Current Clients:

**Baptist Health**  
Little Rock, AR  
Upgrade

**Kaiser Permanente**  
Baldwin Park, CA  
Active Areas  
Pre-Op & Post-Op  
(night)

**Kaiser Permanente**  
Oakland, CA  
New Construction

**Kaiser Permanente**  
Redwood City, CA  
New Construction,  
Wall Mounts & Carts

**LAC-USC**  
Los Angeles, CA  
Active Areas  
Anesthesia Machines  
(night)

**Methodist Hospital**  
Dallas, TX  
New Construction

**Queen of the Valley**  
Napa, CA  
New Construction

**St. Elizabeth**  
Appleton, WI  
New Construction,  
Monitoring



## What do GCX customers say about us?

*"I wish all vendor installs went that smoothly! I'd much prefer to have GCX do the work."*

— Methodist Hospital  
Dallas, TX

*"Thank you. So far, the department is really enjoying the new wall/rail-mounts. I hope there will be more wall/rail-mounting in other areas..."*

— Kaiser Permanente  
Baldwin Park, CA

*"None of your competitors do this."*

— Baptist Health  
Little Rock, AR

## 5 WAYS

### your IT Team can benefit from GCX



#### 1. We ensure the success of your facility's EMR initiatives:

We evaluate your intended workflow and rooms' physical constraints, then develop a solution that enhances overall patient care.



#### 2. We maximize the utility of IT equipment through our proactive project management:



We manage the entire process from pre-order through completion, with pre-assembly, green packaging, delivery, assembly, and clean up. We are available to train the end-users in the proper use of GCX products. We ask for user preferences, encouraging customization.

#### 3. We optimize your physical workflow:

We mount customer hardware, manage and organize cables and provide ample storage for supplies with space-saving designs and slim profiles. This helps meet the needs of multiple users and enhance operational workflow.



#### 4. We offer cost-effective technology upgrades:



When upgrading your equipment, GCX can remove old devices, replace or upgrade the mounting solutions, and assemble your new equipment. Our services include ergonomic adjustments and cable management.

#### 5. We provide economical turnkey operations:

You don't have to coordinate multiple teams or call in costly third-party vendors. Just hand us your hardware and let our experienced, Vendormate® credentialed technicians do the rest.



#### We offer standards compliance.

GCX is dedicated specifically to the medical industry and is proud to be ISO 13485:2003 Certified—the same standards required by medical device manufacturers.



#### We're green.

GCX is a Sonoma County Green Business and has fulfilled requirements to receive the Platinum Green Certificate by the Green Business Bureau (GBB).





## About GCX

Since 1971, our mission has been to enable caregivers to deliver improved patient care. We've accomplished this by making quality, reliability, and durability the cornerstones of every GCX product.

### Our On-Site Services include:

- Maintenance, Adjustment and Assessment
- Active Areas or Occupied Rooms
- New Construction
- Bulk Assembly & Delivery
- Replace or Upgrade Systems as Equipment Changes
- Uninstall and Removal

### North America

3875 Cypress Drive  
Petaluma, CA 94954-5635  
USA

### North America

26 Spur Drive  
El Paso, TX 79906-5308  
USA

### Europe

Postbus 10462  
500 JL Tilburg  
The Netherlands

### Taiwan

No. 42 ,Wugong 5th Rd.  
Wugu District  
New Taipei City 248  
Taiwan

### Request your no-obligation estimate today.

Find out what industry experience, commitment to quality, expert engineering, customer service and support that's second to none can do for your Medical and IT Departments.

To see a product demo, call 1-800-228-2555 or email [oss@gcx.com](mailto:oss@gcx.com).  
To find out more, visit [www.gcx.com](http://www.gcx.com).

